

# Native Grass Forage Workshop: Economics

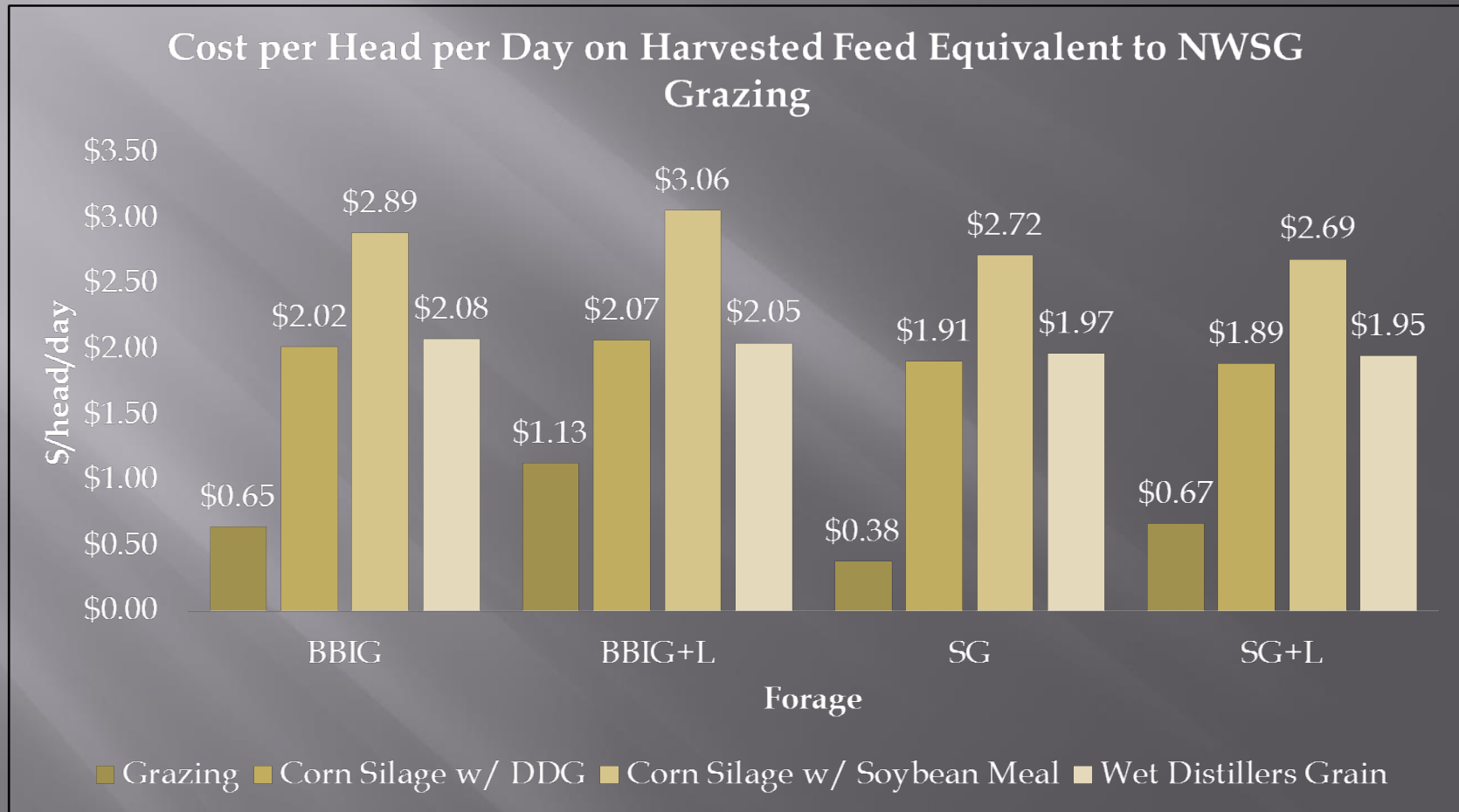


Knoxville, TN      June 22-23, 2015

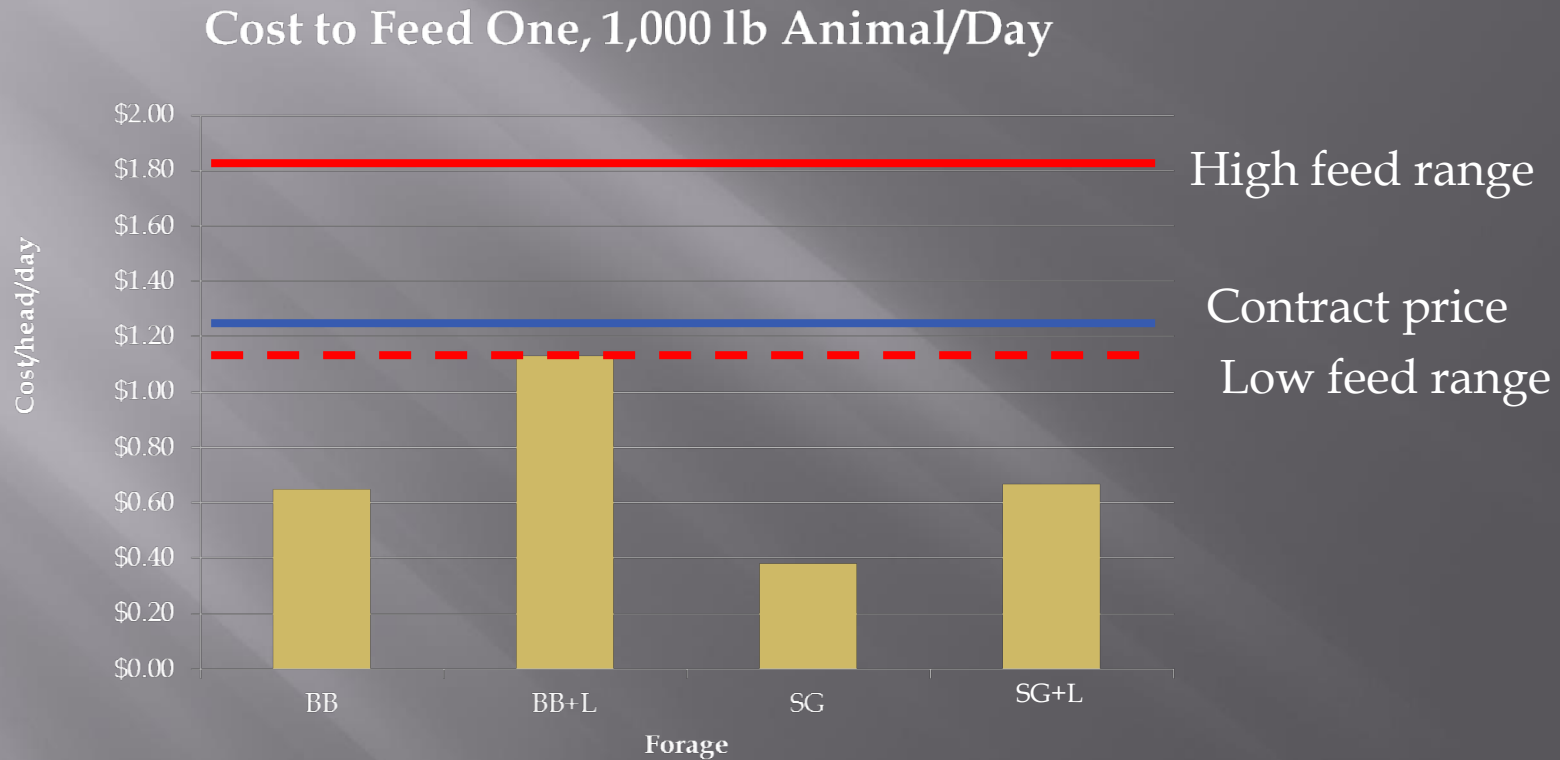
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# Bred Dairy Heifers



# Grass vs. Contracts and Purchased Feed

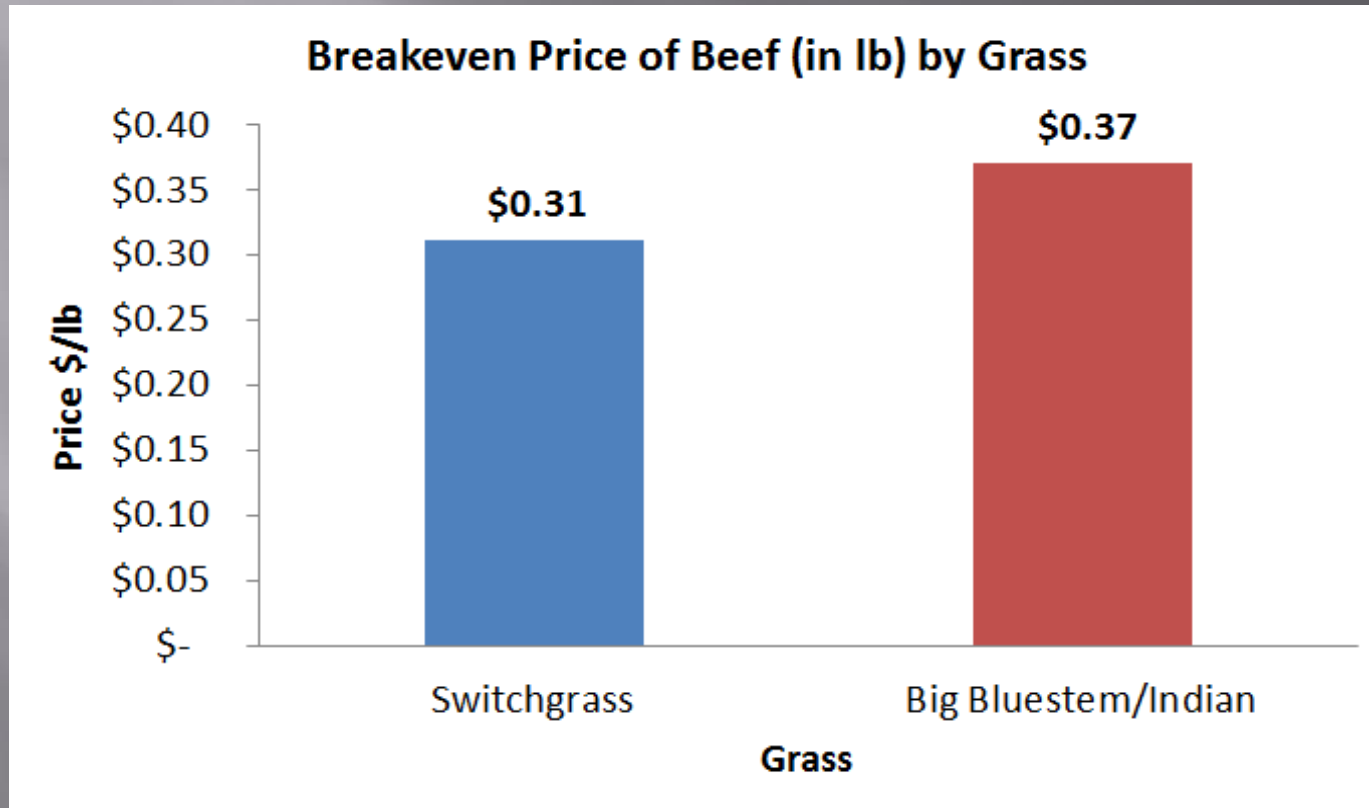


# Grazing Beef Steers

Expected beef yield (lb/acre) and net returns (\$/acre) by grass species and location		
NWSG†	Beef Yield	Net Returns
<u>West TN</u>		
SG	291 <sup>b</sup>	\$186.61 <sup>b</sup>
BBIG	210 <sup>a</sup>	\$77.88 <sup>a</sup>
EG	267 <sup>a,b</sup>	\$139.41 <sup>a,b</sup>
<u>Middle TN</u>		
SG	503 <sup>d</sup>	\$431.28 <sup>d</sup>
BBIG	391 <sup>c</sup>	\$391.39 <sup>c</sup>
† BBIG=Big Bluestem and Indiangrass; SG=Switchgrass; EG=Eastern Gamagrass <sup>a,b</sup> If letter is the same across treatment and location then beef are not different at the 0.05 level.		

Lowe et al. 2015. Agronomy J. 107:1733-1740

# Grazing Steers



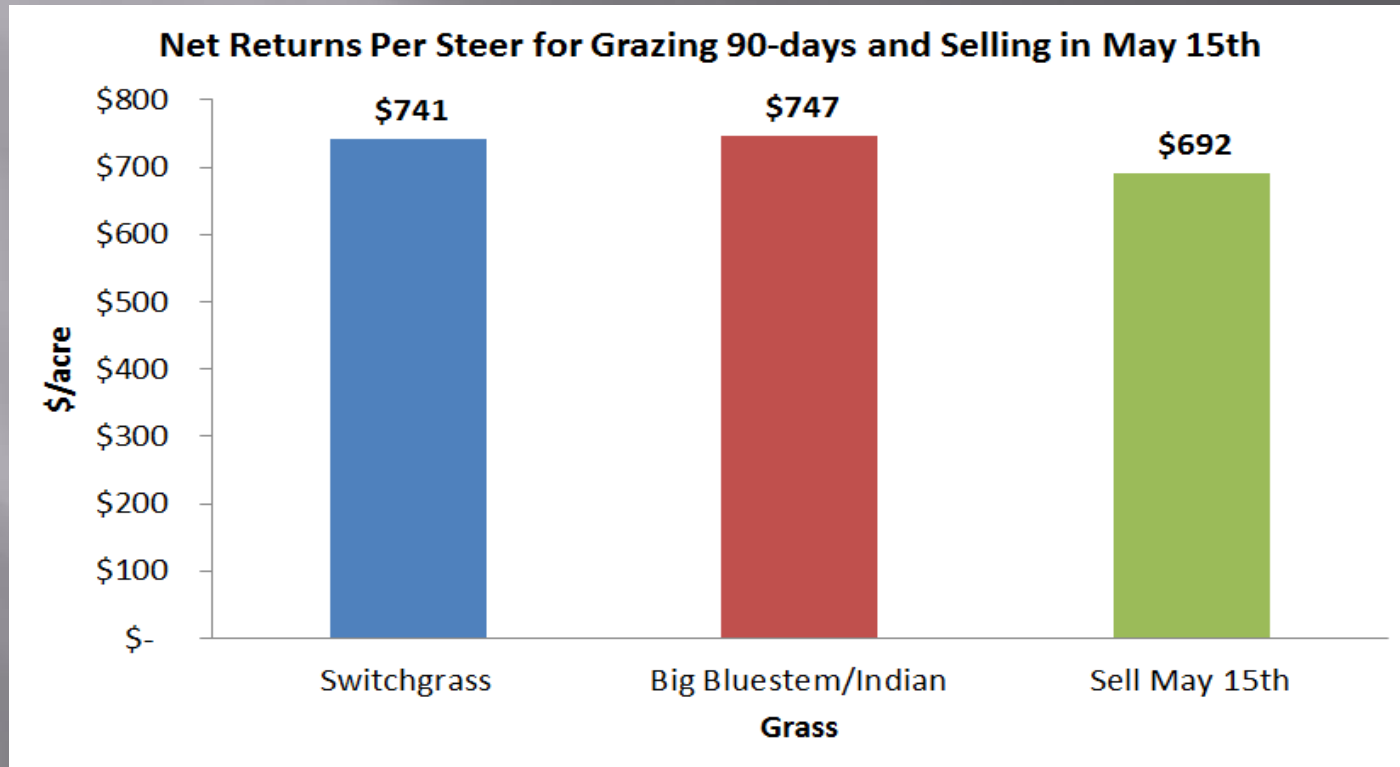
# Beef Prices

- ▣ Sell May 15<sup>th</sup> vs. graze NWSG 90-d, sell Aug 15<sup>th</sup>
- ▣ Price of beef is important to consider

## Average Price (per cwt) from 2007-2012 by Month and Weight

Weight	May	June	July	August
500-600	\$124.89	\$121.34	\$117.02	\$117.62
600-700	\$117.12	\$114.71	\$112.24	\$112.55
700-800	\$110.81	\$109.17	\$107.42	\$108.10

# Steer – Results



# Model Production Inputs

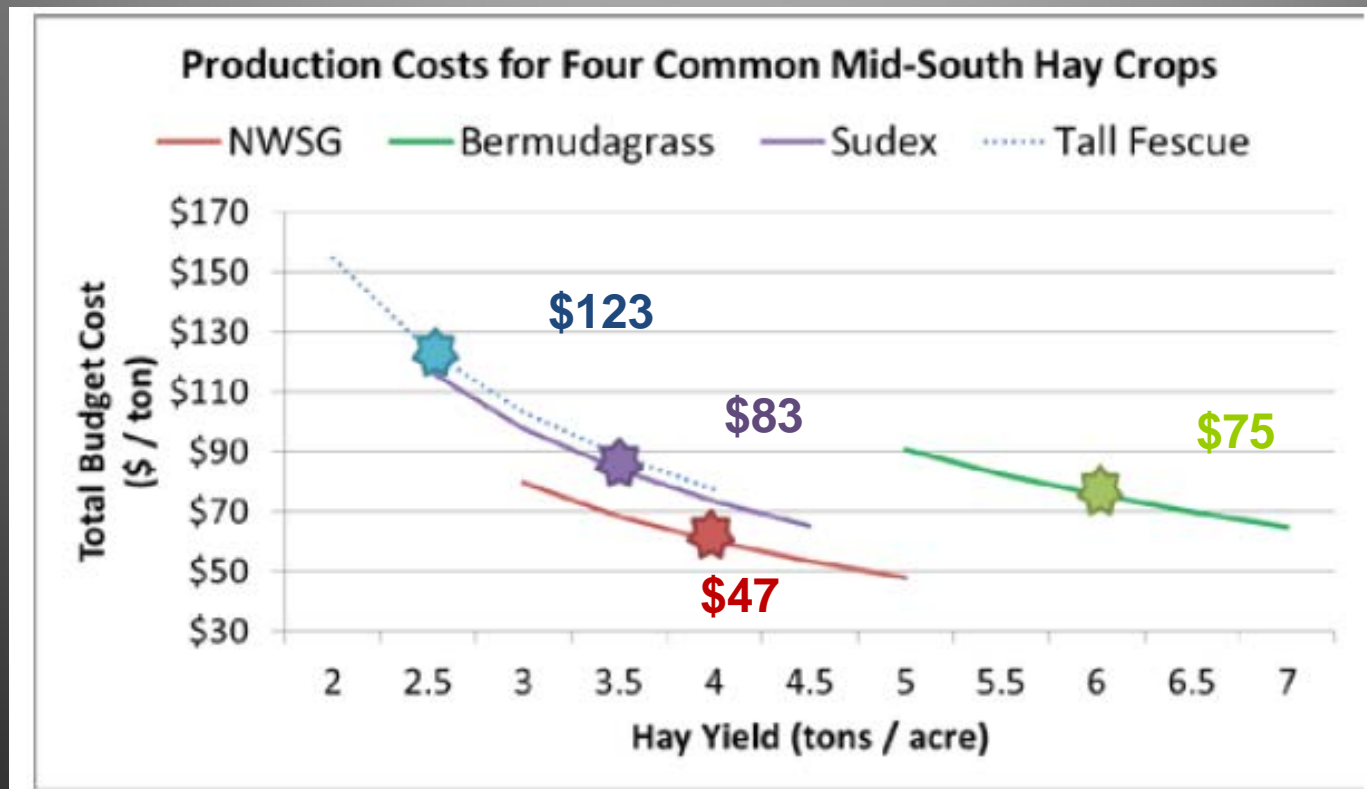
**Table 1.** January 2011 seed, herbicide, fertilizer and other associated input costs used in this publication for forage production. Rates are based on current recommended application rates.

Input	Cost <sup>1</sup>	Big bluestem/ indiangrass Rates	Bermudagrass Rates	Sudan-Sorghum Rates
Big bluestem seed	\$ 7 lb PLS	4 lb / acre	--	--
Indiangrass seed	\$ 10 lb PLS	4 lb / acre	--	--
Bermudagrass seed	\$ 10.75 lb PLS	--	7 lb / acre	--
Sudan-sorghum hybrid seed	\$ 1.25 lb PLS	--	--	20 lb / acre
Urea + urease inhibitor	\$ 352 T	30 lb / N establishment 60 lbs / N production	60 lb / N establishment 240 lb / N production	120 lb / N production
DAP (P <sub>2</sub> O <sub>5</sub> )	\$ 502 T	30 lb / P establishment and production	40 lb / P establishment 60 lb / P production	30 lb / P production
Muriate of potash (K <sub>2</sub> O)	\$ 542 T	30 lb / K establishment and production	40 lb / K establishment 80 lb / K production	60 lb / K production
Lime	\$ 30 T	Not applied	2.0 T establishment 0.67 T production	0.50 T production
Glyphosate	\$ 0.25 oz	80 oz	Not applied	Not applied
Imazapic	\$ 2.25 oz	4 oz	Not applied	Not applied
2,4-D Amine	\$ 0.62 oz	Not applied	Not applied	32 oz
Gramoxone Max	\$ 0.85 oz	Not applied	24 oz	24 oz
Cimarron	\$22.90 oz	Not applied	0.20 oz	Not applied
Surfactants	\$ 0.10 oz	Not applied	8 oz	8 oz
Diesel	\$3.75 gal			

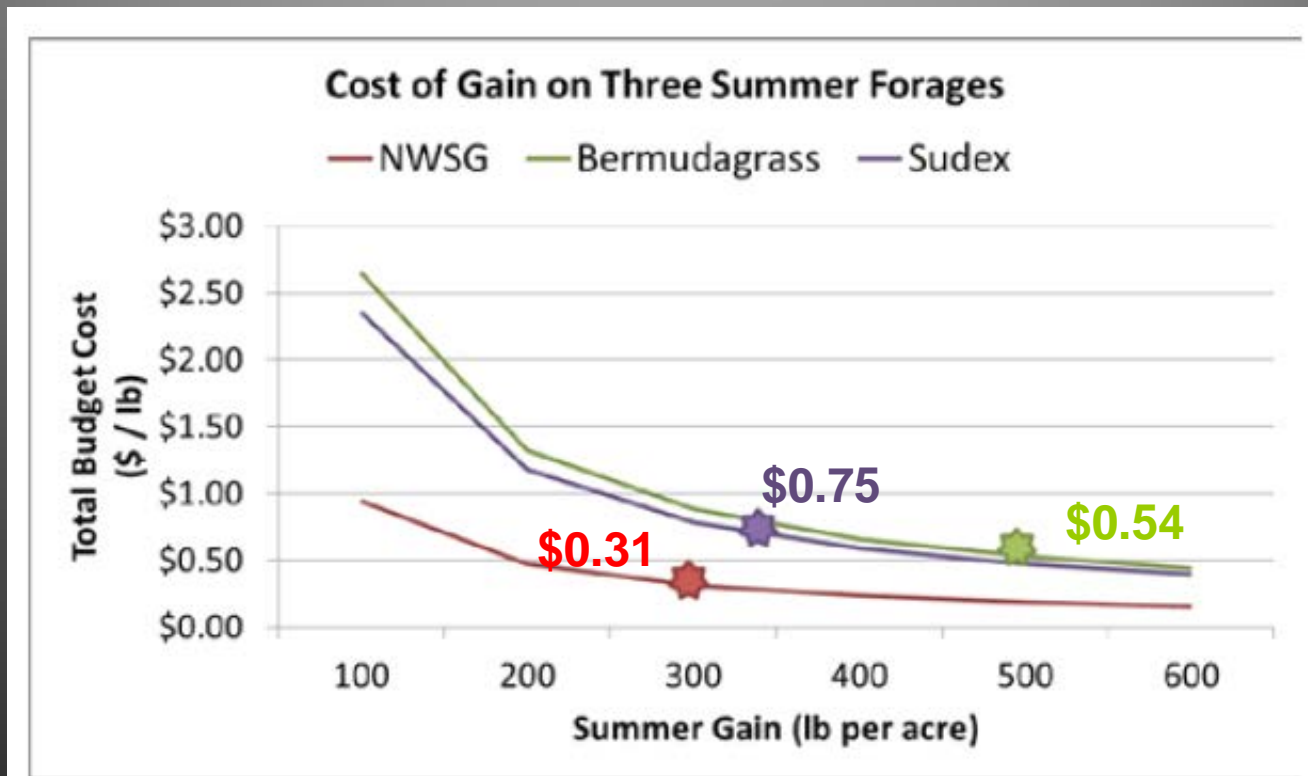
<sup>1</sup> PLS: pure live seed



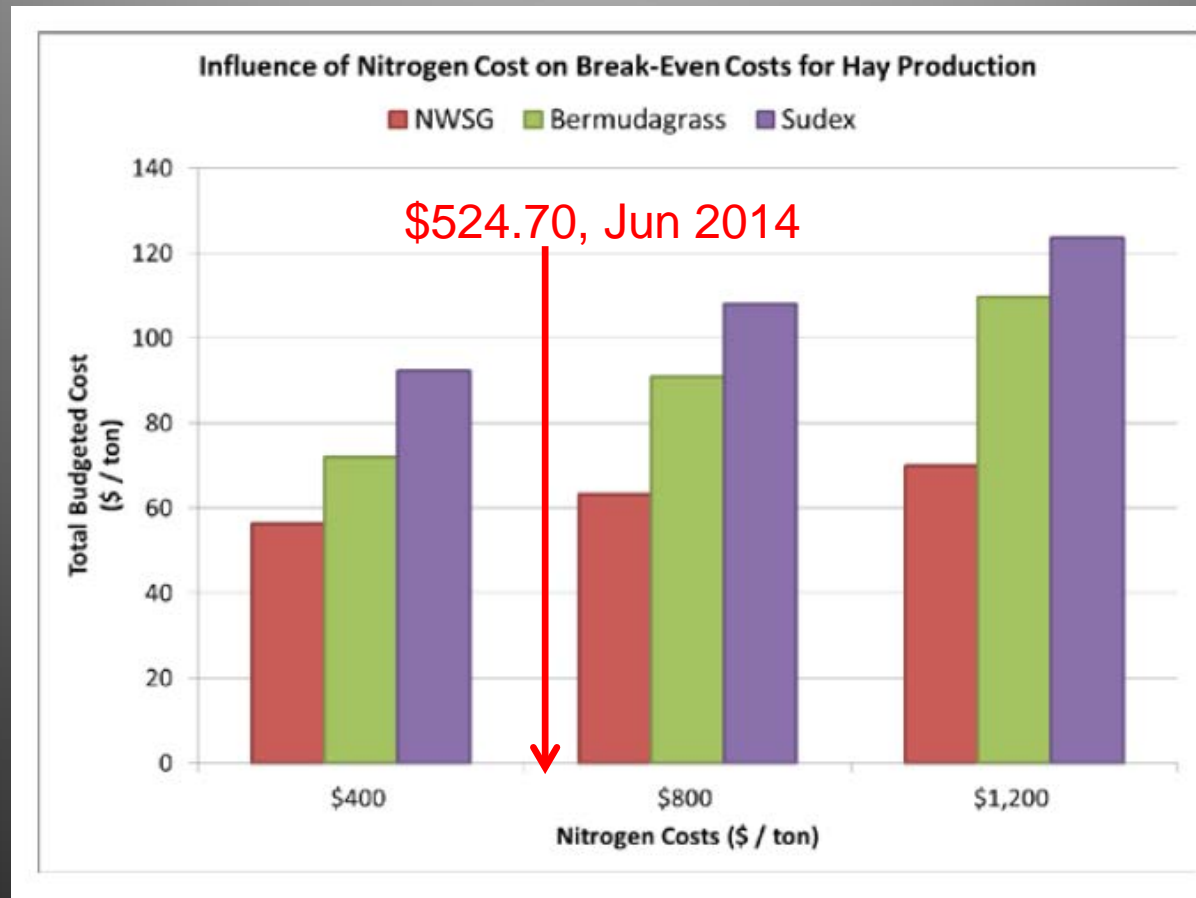
# Cost of Hay Production



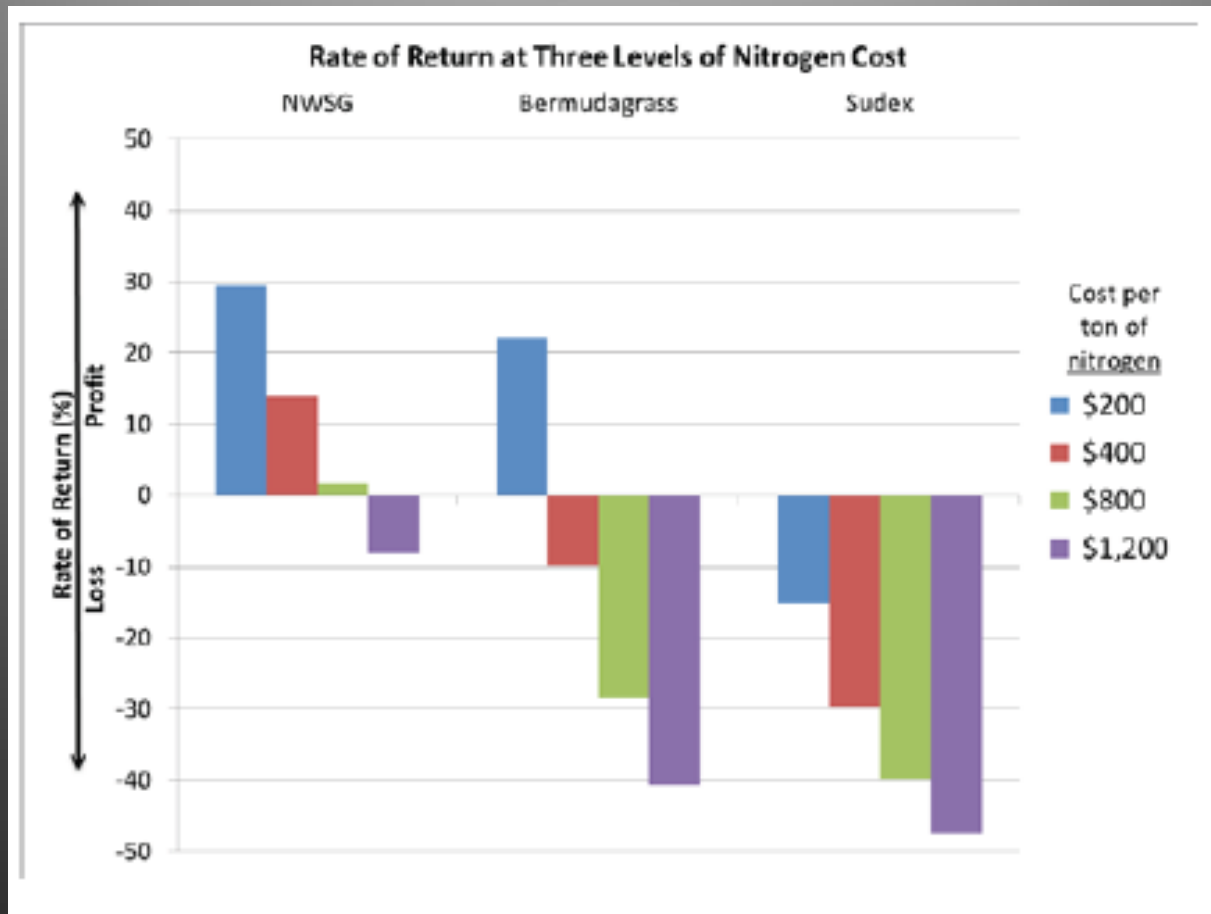
# Cost of Grazing



# Nitrogen Impacts



# Rate of Return



# Conclusions

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- NWSG are a cost-effective alternative for summer forage production
- Driven by high yield (4+ T) and low inputs
- N inputs/seed costs impact investment



# Questions?

